

OCTOBER

Corporate News and Events

QUINTESSENTIAL
MORTGAGE GROUP

October Birthdays

- 10/5 Christian Dennis
- 10/6 Karla Francisco
- 10/11 Chrissy Cabot & Jackie Karaqi
- 10/12 Christine Ford
- 10/18 Erik Johnson & Jackie Mandboah
- 10/25 Ryan Winters
- 10/29 Jane Oberman
- 10/31 Albert Alfredo

Employee Anniversaries

- Sam Forte - 4 years
- Evelyn Williams - 2 years
- Nick Congello - 2 years
- Alex Karameros - 1 year
- Peter Kania - 1 year

Upcoming Events

- 10/11 Team Leader & Monthly Sales Meeting
- 10/11 Operations Team Meeting
- 10/27 Haunted Halloween Happy Hour, White Plains Office 5:00p.m. Come join us for some drinks, games, prizes and fun!

Headshots and Social Media

All new employees are required to take a headshot. Please contact Tatiana Carleo at tatianacarleo@setmore.com to schedule a time to take your picture or discuss Social Media videos.

UWM Training & Account Set Up

If you haven't registered for UWM training, please do so on the UWM website under the tab "Grow Your Business" All new LO's should attend the 4 day training and the experienced LO's can attend the 2 day class. UWM will coordinate your travel, hotel and transportation arrangements. If you need a UWM account or have questions, please contact Danielle at danielle@qmgllc.com

Compliance Training Is MANDATORY!

Compliance Training is mandatory for all QMG employees. By now, you should have completed the Q1 courses, AML & Mortgage Fraud & Predatory Lending. For Q2, you are required to take ECOA/Fair Lending and Cybersecurity in Lending. The deadline to take the Q2 classes is Dec 31st.

If you are a new employee, you will receive an email to set up your online account to begin training.

Congratulations Samantha!



Samantha Forte celebrated her baby shower with her friends and family!



K2
Represented
QMG at
"The Hispanic
Festival of Ossining"

STATS

And New Hires

QUINTESSENTIAL

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Septembers Top 5 Origination and Closed Loans

September Originations

Loan Officer	Branch	Volume	Units
Anthony Forte	WP	\$ 13,219,691	27
K2	WP	\$ 8,069,975	16
Timmy Mai	NYC	\$ 7,446,500	15
Albert Abbatiello	WP	\$ 5,699,080	13
Richard DeSimone	WP	\$ 5,256,800	11

September Closed Loans

Loan Officer	Branch	Volume	Units
Anthony Forte	WP	\$ 6,931,121	17
K2	WP	\$ 5,313,538	13
Albert Abbatiello	WP	\$ 4,424,767	14
Timmy Mai	NYC	\$ 3,563,000	10
Vincenzo Salvo	WP	\$ 3,554,347	10

Open Positions ☆☆☆

Loan Officers - QMG is seeking experienced LO's to join the team in White Plains, Brooklyn and Miami. If you refer a Loan Officer who produces and is employed for over 30 days, you will receive a 5K bonus.

QMG KEEPS GROWING!

Please give a warm welcome to our newest team members in our White Plains, Brooklyn & Miami locations!

White Plains Welcomes a New Team!



Kei Kullberg has joined us as a Team Leader and Sr. Loan Officer from American Financial Network. Members of his team have also decided to join QMG.



Josh Barrow
Loan Officer



Michael Hauser
Loan Processor



Gavin Garay
Loan Officer



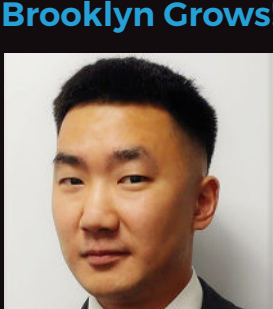
Joe Bronzo
Loan Officer



Louis Chiapetta
Senior Loan Officer joining us from Cityscape Mortgage



Mathew Wurtz
A newly licensed Loan Officer joining Anthony Scopelliti's team



Vlad Shin
Loan Officer joining us from Home Team Mortgage on Timmy Mai's team

Brooklyn Grows!