

SEPTEMBER

Corporate News and Events

QUINTESSENTIAL
MORTGAGE GROUP

September Birthdays

9/8 Kamau Selby
9/9 Krista Congello
9/22 Emilin Arias-Gil
9/23 Alex Bharath

Employee Anniversaries

David Linn – 9 years
Tori Sexton – 8 years
Robert Miller – 7 years
Matt Greenleaf – 4 years
Anthony Scopelliti – 3 years
Danielle Kalaau – 1 year
Andrea Zambrano – 1 year

Upcoming Events

9/13 Team Leader & Monthly Sales Meeting
9/13 Operations Team Meeting
9/20 Training Session on Self Employed & Salaried Borrowers, 10am – 12pm. Details will be emailed.
9/29 Miami Grand Opening Party. If you are interested in the details of this event, please talk to your manager.

Headshots and Social Media

All new employees are required to take a headshot. Please contact Tatiana Carleo at tatianacarleo@setmore.com to schedule a time to take your picture or discuss Social Media videos.

UWM Training & Account Set Up

If you haven't registered for UWM training, please do so on the UWM website under the tab "Grow Your Business" All new LO's should attend the 4 day training and the experienced LO's can attend the 2 day class. UWM will coordinate your travel, hotel and transportation arrangements. If you need a UWM account or have questions, please contact Danielle at danielle@qmgllc.com

Don't Miss Compliance Training!

Employees of QMG are required to complete Compliance training quarterly. For 4Q 2022, the classes you are required to complete are "Anti-Money Laundering & Fraud Training." You should have received an email with the details of this online class. If you did not, please contact Danielle Kalaau or Jane Oberman as soon as possible.

Keep Up the Good Work Team!!!

Quintessential Mortgage Group has been named one of the "Top 15 Mortgage Broker in the U.S" by UWM for the month of July.

Miami Networking Event

The Miami office sponsored a networking event at **The Fitz** in Fort Lauderdale. This is just one of the many events QMG sponsors monthly.



STATS

And New Hires

QUINTESSENTIAL

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August's Top 5 Origination and Closed Loans

August Originations

Loan Officer	Volume	Units
Anthony Forte	\$ 13,293,993	27
Timmy Mai	\$ 8,274,050	16
K2	\$ 5,688,930	15
Albert Abbatiello	\$ 5,320,566	13
Armando Tejada	\$ 5,163,599	11

August Closed Loans

Loan Officer	Volume	Units
Anthony Forte	\$ 7,519,624	17
Timmy Mai	\$ 5,694,200	13
Albert Abbatiello	\$ 4,318,417	14
Matthew Greenleaf	\$ 5,048,600	10
Anthony Scopelliti	\$ 4,377,675	10

QMG KEEPS GROWING!

Please give a warm welcome to our newest team members in our White Plains, Brooklyn & Miami locations!

White Plains Location



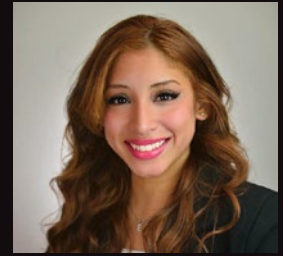
Erik Johnson

A Senior Loan Officer joining us from Cross Country and will be working with Anthony Scopelliti's team.



Sandra Weir

A newly licensed Loan Officer working with K2.



Ericka Thomas

A newly licensed Loan Officer joining the K2 team.

Open Positions ☆☆☆

Loan Officers - QMG is seeking experienced LO's to join the team in White Plains, Brooklyn and Miami. If you refer a Loan Officer who produces and is employed for over 30 days, you will receive a 5K bonus.

Brooklyn Location



Linda Chen

A newly licensed Loan Officer working with Timmy Mai's team.

Miami Location



Cameron Stapleton

A Loan Officer joining us from Network Capital Funding and will be working with Anthony Conti's team.

Congratulations!



Nick Clarke from our White Plains office has passed his NMLS licensing exam.

GO NICK!!