

# JANUARY 2023

Corporate News and Events

## QUINTESSENTIAL MORTGAGE GROUP

### January Birthdays

- 1/8 George Ricci
- 1/15 Carrie Giammarino
- 1/18 Kerry Sandt
- 1/24 Matthew Wurtz
- 1/25 Matthew McCollough
- 1/26 Karem Cayetano
- 1/27 John Yang
- 1/30 Tatiana Carleo

### Employee Anniversaries

- Mike Caminiti- 5 years
- Jane Oberman- 3 years
- Nicholas Clark- 1 year
- Karla Francisco- 1 year
- María Diaz- 1 year
- James Alfredo- 1 year
- Christine Ford- 1 year
- Kateri Krause- 1 year

### Upcoming Events

- 1/10 Team Leader, Operations Monthly Sales Meeting
- 1/19 Miami's Grand Opening Party @ Astra, 6:00 p.m. – 9:00 p.m.
- 2/7 Monthly Team Leader Meeting, Sales Meeting and Ops Meeting

### Headshots & Soical Media

All new employees are required to take a headshot. Please contact Tatiana Carleo at [tatianacarleo@setmore.com](mailto:tatianacarleo@setmore.com) to schedule a photo shoot or to discuss Social Media videos.

## QMG Wishes Everyone a Healthy and Prosperous *New Year!*



Sam Forte partnered with Century 21 Realty at Don Coqui to showcase their client appreciation on December 1st!



Miami office sponsored Miami Association of Realtors at The Hard Rock on December 12th!



QMG White Plains headed to Michigan to attend UWM Leadership Team meeting on December 12th!



QMG family came together to raise money for toys to the Love Holds Life Foundation! (December 21st)



The White Plains Office hosted their Annual Holiday Party on December 22nd at Trattoria 632!

# STATS

and More...

# QUINTESSENTIAL

## MORTGAGE GROUP

## Decembers Top 5 Origination and Closed Loans

### December Originations

Loan Officer	Volume
Anthony Forte	\$ 4,810,560
Albert Abbatiello	\$ 4,061,011
Armando Tejada	\$ 3,433,211
Nick Congello	\$ 2,872,000
Timmy Mai	\$ 2,359,500

### December Closed Loans

Loan Officer	Volume
Timmy Mai	\$ 4,702,576
Albert Abbatiello	\$ 4,068,075
Anthony Forte	\$ 4,040,643
K2	\$ 2,803,365
Armando Tejada	\$ 1,700,459

### Open Positions ☆☆☆

Loan Officers - QMG is seeking experienced LO's to join the team in White Plains, Brooklyn and Miami. If you refer a Loan Officer who produces and is employed for over 30 days, you will receive a 5K bonus.

### UWM Training & Account Set Up

If you haven't registered for UWM training, please do so on the UWM website under the tab "Grow Your Business" All new LO's should attend the 4 day training and the experienced LO's can attend the 2 day class. UWM will coordinate your travel, hotel and transportation arrangements. If you need a UWM account or have questions, please contact Danielle at [danielle@qmgllc.com](mailto:danielle@qmgllc.com)

## QMG Continues to Grow!

Please join us in welcoming our newest team members to the Quintessential Mortgage Group family.



**Danielle Ashworth**  
Loan Processor



**Joe Cassini**  
Loan Officer



**Jennifer Gethins**  
Loan Officer



**Jamile Huq**  
Loan Officer



**Matthew McCullough**  
Loan Processor



**Jeremy Miller**  
EVP, Branch Manager



**Kerry Sandt**  
Loan Officer



**Walter Santos**  
Loan Officer



**Carmen Quezada-Santos**  
Team Leader/Sr. Loan Officer

### Compliance Training

Compliance Training Is MANDATORY for all QMG employees. By now, you should have completed the Q1 and Q2 courses. The new course will be emailed out next week and must be completed by March 31. If you are a new employee, you will receive an email to set up your online account to begin training.