

FEBRUARY 2023

Corporate News and Events

QUINTESSENTIAL
MORTGAGE GROUP

February Birthdays

- 2/13 Vlad Shin
- 2/18 Stephen Lagrua
- 2/19 AJ Strozza
- 2/24 Maria Diaz

Employee Anniversaries

- 1 Year Timmy Mai & AJ Tejada

Upcoming Events

- 2/7 Team Leader, Operations Monthly Sales Meeting
- 3/7 Team Leader, Operations Monthly Sales Meeting

Headshots & Soical Media

If you need a headshot or video content, please book time with Katie Brantmeyer on https://stan.store/KTBMediaandMarketing/ktbmm_store/page/95066.

She will be in the White Plains office on the following dates: Feb 7, Feb 15, Feb 21 & Feb 28. If you need flyers or review posts made, you can email her at katie@qmgllc.com

QMG Hosted Their “Grand Opening” Party for the Miami Office on Jan 19, 2022 at Astra.

It was a Huge Success!

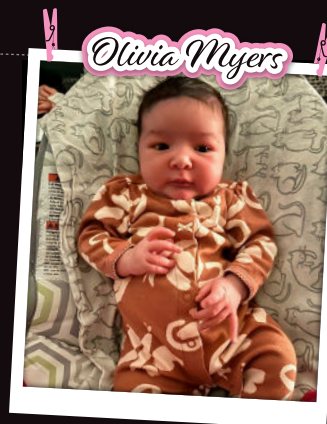


A Baby BOOM is happening at QMG!

Congratulations to the proud new parents.



Matthew Wurtz
welcomed Stella Lucia
born on November 19,
2022 weighting 6lbs, 14oz.



Kenya Myers
welcomed Olivia Myers
on January 18, 2023
weighting 9lbs, 8oz.



Jesse Maracallo
welcomed Jacob Maracallo
on January 20, 2023
weighting 8lbs, 3oz.

STATS

and More...

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January's Top 5 Origination and Closed Loans

January Originations

Loan Officer	Volume
Anthony Forte	\$ 7,539,516
Timmy Mai	\$ 5,761,312
Allie Abbatiello	\$ 4,392,388
Robert Miller	\$ 3,709,200
K2	\$ 3,314,361

January Closed Loans

Loan Officer	Volume
Anthony Forte	\$ 5,323,863
Albert Abbatiello	\$ 3,644,173
Michael Caminiti	\$ 2,808,600
Louis Chiapetta	\$ 1,882,825
Eric Johnson	\$ 1,822,200

Open Positions ☆☆☆

Loan Officers - QMG is seeking experienced LO's to join the team in White Plains, Brooklyn and Miami. If you refer a Loan Officer who produces and is employed for over 30 days, you will receive a 5K bonus.

UWM Training & Account Set Up

If you haven't registered for UWM training, please do so on the UWM website under the tab "Grow Your Business" All new LO's should attend the 4 day training and the experienced LO's can attend the 2 day class. UWM will coordinate your travel, hotel and transportation arrangements. If you need a UWM account or have questions, please contact Danielle at danielle@qmgllc.com

Employee Spotlight of the Month



QMG would like to recognize Employees who go above and beyond and this month, we would like to celebrate Fitz Figueroa!

In addition to being a Loan Officer, Fitz recently took on the responsibility of helping us onboard new hires by training them on Encompass and offer support throughout the process.

Thank you for all you do!

QMG New Team Members

Please join us in welcoming our newest team members to the QMG family.



Gary Ayer
Joins us from CrossCountry and will be the new Sr. Loan Officer/Branch Manager of our Miami office.



Susan Belese
Joins us as a Loan Officer from Family First Funding and will be working on Enzo's team.



Dominick Antonino
Joins us as a Loan Officer from Family first Funding and will be working on Enzo's team.



Timothy Colon
Joins us as a Loan Officer from UNMB and will be working on Anthony Forte's team.

Compliance Training is a MUST!

Compliance Training Is MANDATORY for all QMG employees.

By now, you should have completed the Q1 and Q2 courses. The course for Q1 2023 is "**Non-QM Loans and How to Sell AR**".

If you are a new employee, you will receive an email to set up your online account to begin training.