

JUNE 2023

Corporate News and Events

QUINTESSENTIAL MORTGAGE GROUP

June Birthdays

6/1 Matt Greenleaf
6/7 Nick Congello
6/18 Millagros Romano

Employee Anniversaries

1 yr George Ricci
Kamau Selby
Emelin Arias-Gil
Daniel Ciardiello
Maria Ricci
3 yrs Jackie Mandboadh

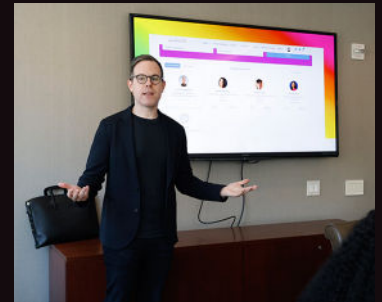
Upcoming Events

6/15 The R.E.A.L. Project
Rooftop Event, White
Plains.
7/3 & 7/4 – 4th of July
observed (office closed)
7/11 Monthly Team Leader,
Sales & Operations
Team Meeting

June's Pride Event



QMG sponsored the 1st Official Event of the NY Chapter of LGBT Real Estate Alliance with Louis Chiappetta, Sr. Loan Officer in our WP office.



Photography by Jason Leavy

Welcome Baby Luka!

Born on 5-20-23 to the proud parents
Mr. & Mrs. Erik Johnson, Baby Luka
weighs 8lbs, 5oz and is 20.5" Long!



STATS

and More...

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May's Top 5 Origination and Closed Loans

May Originations

Loan Officer	Volume
Timmy Mai	\$ 9,478,495
Anthony Forte	\$ 9,933,872
Albert Abbatiello	\$ 6,111,006
K2	\$ 5,167,319
Louis Chiappetta	\$ 4,658,037

May Closed Loans

Loan Officer	Volume
Anthony Forte	\$ 3,737,286
Albert Abbatiello	\$ 3,407,426
Erik Johnson	\$ 2,662,724
Nicholas Congello	\$ 2,300,750
Maria Ricci	\$ 2,247,275

Open Positions ☆☆☆

Loan Officers - QMG is seeking experienced LO's to join the team in White Plains, Brooklyn and Miami. If you refer a Loan Officer who produces and is employed for over 30 days, you will receive a 5K bonus.

Bilingual Loan Processor needed for our White Plains office. Please send any referrals to danielle@qmgllc.com

Headshots & Soical Media

If you need a headshot or video content, please book time with Katie Brantmeyer on

https://stan.store/KTBMediaandMarketing/ktbmm_store/page/95066

If you need flyers or review posts made, you can email her at katie@qmgllc.com

QMG's Spotlight Employee of the Month!



QMG takes pride in acknowledging its employees who consistently deliver exceptional performance. This month, we're pleased to highlight **Allie Abbatiello**.

Allie joined us a Loan Officer in 2019 and has become one the highest producers at QMG. Since becoming a team leader, Allie has grown his team to 8 Loan Officers covering the tr-state area. He is a true example of hard work and dedication. Keep up the good work and we wish you continued success at QMG! **Thanks Allie!**

QMG Newest Team Member

QMG would like to welcome our latest team members. Please reach out and say hello!



Dianne Watters CA

Loan Officer joining Jason Malone's team in Sacramento, CA.



Refer a New Team Member

QMG is always on the lookout for hard working, enthusiastic team members. If you know someone who would make a great addition to our team, please contact danielle@qmgllc.com

RESOURCES

Licensing, Training and more...

QUINTESSENTIAL
MORTGAGE GROUP

UWM Training & Account Set Up

If you haven't registered for UWM training, please do so on the UWM website under the tab "Grow Your Business". All new LO's should attend the 4 day training and the experienced LO's can attend the 2 day class. UWM will coordinate your travel, hotel and transportation arrangements. If you need a UWM account or have questions, please contact Danielle at danielle@qmgllc.com

Compliance Training is a MUST!

All QMG employees are required to complete Compliance Training. If you've recently joined us, you'll get an email prompting you to establish your online account. Training will commence as soon as an event has been scheduled.

For more information, please email danielle@qmgllc.com

Sexual Harassment Training

All employees are legally required to complete Sexual Harassment training annually. You will receive an email regarding training from Fitz Figueroa when they're due to attend.

Mortgage LO's Education Resources

Whether you are looking to get a new license or complete your continuing education, you can find mortgage education resources in the NMLS:

Use the MLO Education Requirements to find:

- Each state agency's PE and CE requirements
- PE expiration status; PE Expiration Policy
- State-specific education requirements.

Log into NMLS and look at your Education Record to:

- Verify your education has been reported
- See what CE is required
- See courses you previously completed

If you need assistance, the Bernard Law Group is also available to help at wendy@bernardlawgrp.com or sharon@bernardlawgrp.com

QMG Continues to Grow!

With offices located in White Plains, Brooklyn and now **SACRAMENTO!**

Licensed States

California
Connecticut
Florida
Georgia
Maryland
Massachusetts
Michigan
New York
New Jersey
North Carolina
Pennsylvania
South Carolina
Tennessee
Texas
Virginia
West Virginia

Office Locations

Sacramento, CA
White Plains, NY
Brooklyn, NY
Miami, FL

