

OCTOBER 2023

Corporate News and Events

QUINTESSENTIAL MORTGAGE GROUP

October Birthdays

- 10/1 Lauren Williams
- 10/6 Karla Francisco
- 10/7 Mauro Salamone
- 10/11 Chrissy Cabot
- 10/14 Nicole-Kay Edwards
- 10/18 Erik Johnson
Jackie Mandboah
- 10/25 Joseph Anthony
- 10/29 Jane Oberman

Employee Anniversaries

- 3 yrs Nick Congello (WP)
- 5 yrs Samantha Forte (WP)

Upcoming Events

- 10/10 Monthly Sales & Operations Meeting
- 10/31 **HAPPY HALLOWEEN**
- 11/17 Monthly Sales & Operations Meeting
- 11/21 3rd QMG Annual Friends-Giving Celebration
- 11/23 and 24 Office Closed for Thanksgiving Holiday
- 10/30 HGAR's 107th Annual Member Appreciation Day will be happening at the end of this month – October 30, at a new location this year – the beautiful Westchester Marriot Hotel in Tarrytown. If you would like to attend please email Fitz at fitz@qmgllc.com to schedule an available time slot.

ATTENTION: 2023 Annual NMLS License Renewal is Here!

Please make sure you are enrolled/enrolling in your Continuing Education for any states you are currently licensed in. Those with GA licenses, please ensure that your Continuing Education requirements are completed by 10/31/2023. If you would like to sign up for any Continuing Education courses, please email Fitz at fitz@qmgllc.com

Any requirements that are not completed by 12/31/2023 will result in the expiration of your NMLS license.

Renewal Guide	Action	Resources
Ensure your record is up to date	Submit any amendments via a filing under the Filing tab as needed.	Individual (MU4) Amendments Quick Guide or ask Bernard Law Group to help
Confirm licenses are in a status eligible for renewal.	Review the State Registration List under the Composite View tab.	License Status and License Items.
Clear any outstanding license items.	View the Outstanding License Items on the dashboard and take the necessary action(s).	Bernard Law Group is here to assist.
Ensure CE compliance.	Complete required annual CE as needed.	https://mortgage.nationwidelicensingsystem.org/slr/common/renewals/Pages/Annual-Renewal-Checklist-Compiler.aspx
Verify whether fingerprints are expired.	Review the fingerprint status in the Criminal Background Check If expired, schedule new fingerprints.	Bernard Law Group will send you an email to schedule, or email: Michaelia@bernardlawgrp.com or sharon@bernardlawgrp.com
Review agency-specific Renewal requirements.	Review the Annual Renewal page of the NMLS Resource Center.	Renewal Checklist Compilation https://mortgage.nationwidelicensingsystem.org/slr/common/renewals/Pages/default.aspx

The Bernard Law Group

The Bernard Law Group will schedule a renewal period in the beginning of November, to assist with your renewals. We will make this process as seamless as possible. If you have any questions, your resources are:

- Sharon Cox sharon@bernardlawgrp.com (561) 235-2113
- Michaelia Anerson michaelia@bernardlawgroup.com (561) 235-2113, or
- Wendy Bernard wendy@bernardlawgrp.com (203) 805-4521

STATS and More...

QUINTESSENTIAL MORTGAGE GROUP

September's Top 5 Origination & Closed Loans

September Originations

Loan Officer	Volume
Albert Abbatiello	\$ 5,775,197
Alan Strozza	\$ 4,862,372
Raquel Carranza	\$ 4,635,522
Vincenzo Salvo	\$ 3,660,881
K2	\$ 3,649,530

September Closed Loans

Loan Officer	Volume
Timmy Mai	\$ 4,411,000
K2	\$ 3,211,774
Craig Ghio	\$ 2,991,652
Kei Kullberg	\$ 2,962,409
Matthew Greenleaf	\$ 2,579,575

Open Positions ☆☆☆

Loan Officers

QMG is seeking experienced Loan Officers to join our teams in Sacramento, Charlotte, Miami/Ft. Lauderdale and tri-state area. If you know someone who would make a great addition to our team, please contact danielle@qmgllc.com.

Referral fee of 5K

Headshots & Social Media

If you need a headshot or video content, please book time with Katie Brantmeyer on https://stan.store/KTBMediaandMarketing/ktbmm_store/page/95066 If you need flyers or review posts made, you can email her at katie@qmgllc.com

QMG Employee Spotlight!



Chrissy Cabot WP

Chrissy has been with QMG for 4 years and always the 1st to arrive in the office. Her dedication to her Loan Officers and their clients shows in her work. She is always willing to help and answer questions when needed. Thank you for your dedication and hard work!

Cheers to you, Chrissy!

QMG Keeps Broadening its Reach!

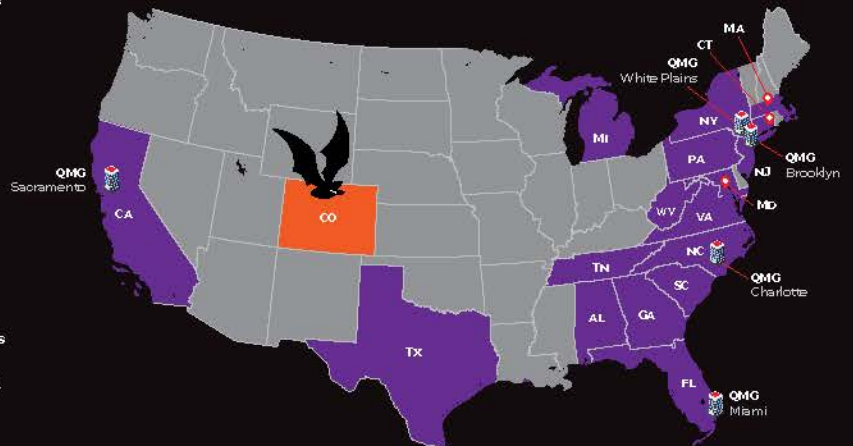
Now Licensed in **COLORADO!**

Licensed States

- Alabama
- California
- Colorado
- Connecticut
- Florida
- Georgia
- Maryland
- Massachusetts
- Michigan
- New York
- New Jersey
- North Carolina
- Pennsylvania
- South Carolina
- Tennessee
- Texas
- Virginia
- West Virginia

Office Locations

- Charlotte, NC
- Sacramento, CA
- White Plains, NY
- Brooklyn, NY
- Miami, FL



DUE TO A BLOOD THIRSTY DEMAND

We proudly bring to you the QMG storefront. Built for those **GROOVY GHOULS** that require additional clothing items.

<https://logosgreenwich.com/quintessentialmg/shop/home>